



THE REAL DEAL!

- 1. We will meet or beat any major firearms auction total commission to seller. We will lock in a rate at time of evaluation with no sliding scale. For example: your rate could be 0% if each lot averaged \$10,000 suddenly commission escalates to 15%! We don't do that. One rate, based on the total value of the consigned items, locked in at the time you sign the contract.**
- 2. No add on insurance charges.**
- 3. Simple, fair contract that you can cover with one hand. No "Devil in the details", liens, gimmicks, theatrics or chicanery of any kind.**
- 4. We accept reasonable reserves and if not sold, our charge is ZERO. If your item is not sold, the consignor is still the owner and we will not buy or sell without specific permission.**
- 5. We have a track record for fair dealing and expertise in firearms going back to 1968. Our first auction was 1978 and we have produced, with our various associates, over 200 firearm sales and nearly 400 total auctions. JOHN R. GANGEL, our President and Auctioneer, is a firearms expert and long-time member of the Gun Fraternity and is respected worldwide.**
- 6. We won't promise you the moon and say "SORRY" later, once we have your commission.**
- 7. We will supply a sample contract for your comparison, review and consultation with your legal advisor before pick-up of your items. Beware of the "PICK-UP NOW, SIGN LATER" scammers and high pressure contract pushers who will not submit contracts before pick-ups.**
- 8. We won't lot your guns with-out specific inventory. Thirty to sixty guns in one lot is ridiculous. You will know how we lot your items BEFORE we auction them.**
- 9. Accessories can be worth big bucks. We will sell them at the same agreed commission as total consignment. Some houses up-charge lots less than \$500 at 30-35%.**
- 10. We care about reputation and we urge you to check with "THE OLD TIMERS" before you consign to anyone.**

